

# FOCUS ON FLAVOR

Find out which cuisines are trending with flavor-seekers today and when they are most likely to try something new.



#### **WHY OFFER NEW FLAVORS?**



33%

33%

of consumers are more likely to try unique flavors now compared to three years ago are willing to spend more for exciting flavors choose novel foods and flavors over traditional foods

#### WHEN DO DINERS GET Adventurous?





BREAKFAST

34%

SNACK

DINNER

**60**%

#### **SPICE UP** SAUCES, DIPS & CONDIMENTS



- Consumer appeal for sauces, dips and condiments has increased over the last three years
- 42% are more likely to order a dish if it's paired with a uniquely flavored sauce
- 43% are tempted by menu items served with an original sauce

#### WHY TURKEY?

As a center-of-plate protein choice, turkey can be more cost-effective than beef or pork and is a delicious, low-risk way to experiment with new flavors.



FIND INSPIRATION WITH BUTTERBALL, AMERICA'S FAVORITE TURKEY BRAND

Source: Technomic: Flavor Consumer Trends Report, 2023

## GO AHEAD WITH Global Flavors

DINERS ARE STILL LOOKING FOR GLOBAL-INSPIRED FLAVOR PROFILES.

7 in 10 are interested in dishes inspired by Latin American, North American and Asian cuisines. Butterball has a wealth of recipes ready to spark inspiration and meet this demand.

#### **Activate Asian Flavors**





Vietnamese Turkey Bun-Cha with Ginger-Lime Nuoc Cham

### Lean into Latin & North American Cuisine

